



J THOMAS & COMPANY PRIVATE LIMITED
GUWAHATI MARKET SYNOPSIS - Sale 45(2020)

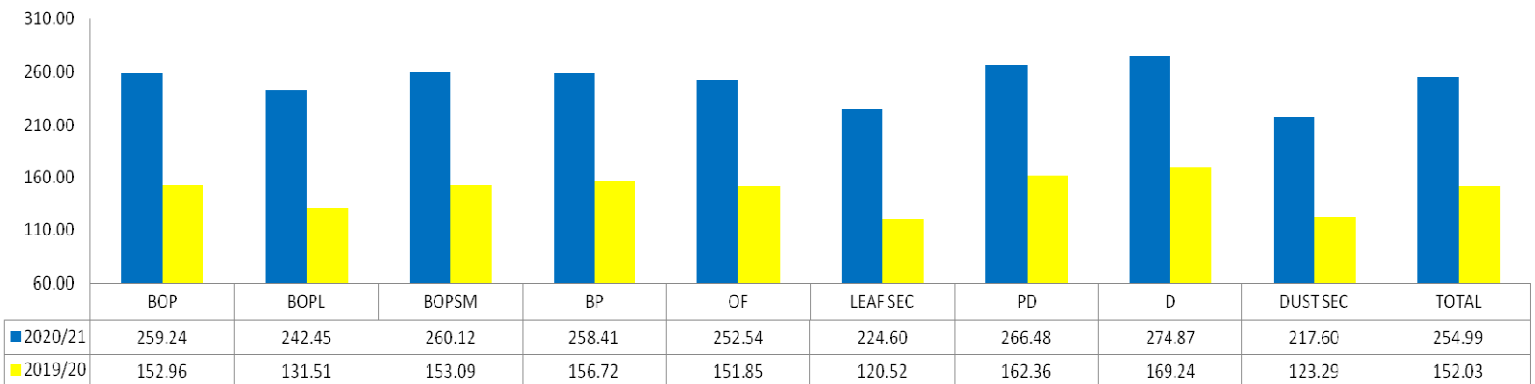
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Good and best descriptions sold irregularly around last levels. * Remainder sorts tended easier 	<ul style="list-style-type: none"> * Market opened to good demand. * All sorts sold irregularly lower. * Browner sorts were discounted and witnessed withdrawals.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * HUL operated. * TCPL was operated. * Western India was active on the liquoring sorts. * Other locals and packeteers lent fair support. 	<ul style="list-style-type: none"> * Major Blenders were active * Western India operated. * Other locals and packeteers lent fair support.

AUCTION AVERAGES									
	2020/21			2019/20			UPTO Sale 45		
	Sale 45	Sale 44	+/-	Sale 45	Sale 44	+/-	2020/21	2019/20	2018/19
LEAF	190.37	203.89	-13.52	139.88	138.55	1.33	252.46	149.43	149.19
DUST	194.97	207.80	-12.84	162.10	153.21	8.89	259.89	157.49	165.98
TOTAL	191.68	205.05	-13.37	146.57	142.77	3.80	254.99	152.03	154.56

GTAC AUCTION AVERAGES									
SALE	38	39	40	41	42	43	44	45	
	LEAF	2020/21	272.97	264.43	253.94	237.31	224.36	212.19	203.89
2019/20		144.70	142.33	146.52	0.00	145.91	144.43	138.55	139.88
DUST	2020/21	278.58	265.12	264.28	244.77	232.66	219.28	207.80	194.97
	2019/20	159.56	163.17	166.62	0.00	157.94	159.13	153.21	162.10
TOTAL	2020/21	274.89	264.67	257.46	239.51	227.01	214.50	205.05	191.68
	2019/20	149.35	149.26	153.14	0.00	149.49	149.05	142.77	146.57

GTAC Grade Wise Averages Upto Sale 45

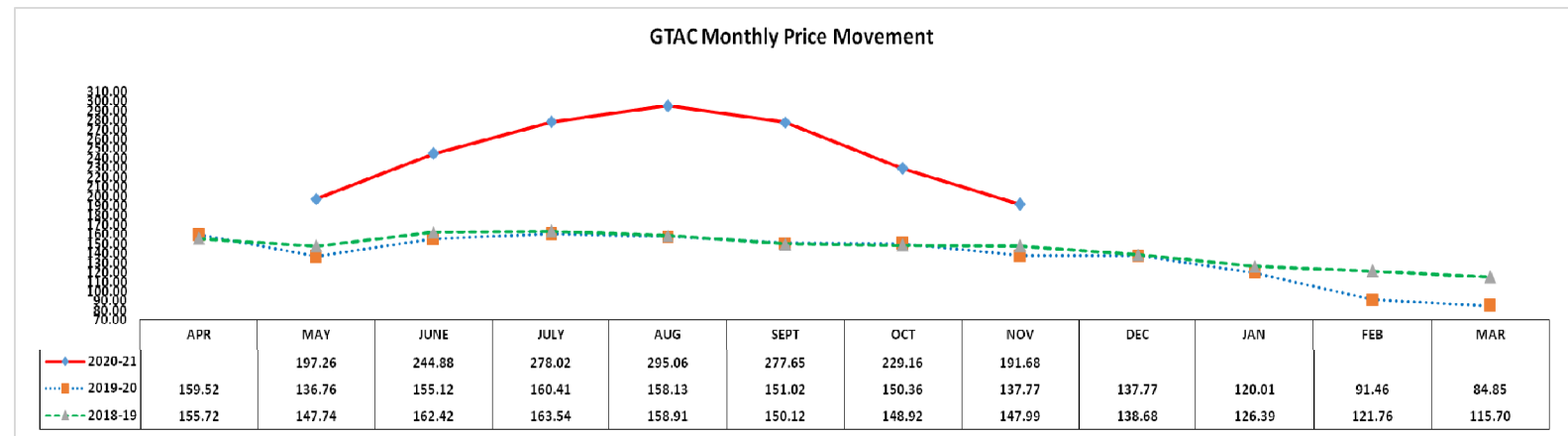


OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 45			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	3450603.4	2336093.9	193.92	32%	3093829.9	2040116.1	206.28	34%	53138035.7	38556577.4	258.14	27%
FANNINGS	942440.8	544861.2	190.57	42%	800267.5	525527.9	206.12	34%	15654565.5	11213717.6	252.54	28%
LEAF SEC.	455402.0	382025.6	168.39	16%	330216.5	266862.6	181.28	19%	6779121.5	6161750.8	216.78	9%
LEAF TOTAL	4848446.2	3262980.7	190.37	33%	4224313.9	2832506.6	203.89	33%	75571722.7	55932045.80	252.46	26%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	1528928.7	1001180.1	200.92	35%	1477367.8	963589.5	213.86	35%	29430431.3	22837554.9	270.91	22%
DUST SEC.	449108.0	294911.5	174.74	34%	367655.0	233864.1	182.82	36%	7300087.2	5950203.6	217.61	18%
DUST TOTAL	1978036.7	1296091.6	194.97	34%	1845022.8	1197453.6	207.80	35%	36730518.5	28787758.50	259.89	22%
TOTAL	6826482.9	4559072.3	191.68	33%	6069336.7	4029960.2	205.05	34%	112302241.2	84719804.30	254.99	25%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 45			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4848446.2	3262980.7	190.37	33%	4224313.9	2832506.6	203.89	33%	75571722.7	55932045.8	252.46	26%
2019-20	3599367.0	2555799.2	139.88	29%	4935255.5	3342724.0	138.55	32%	93646101.4	68866726.4	149.43	26%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1978036.7	1296091.6	194.97	34%	1845022.8	1197453.6	207.80	35%	36730518.5	28787758.5	259.89	22%
2019-20	1144711.3	947941.8	157.46	17%	1806348.9	1350901.7	153.21	25%	43830659.9	32858358.8	157.49	25%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	6826482.9	4559072.3	191.68	33%	6069336.7	4029960.2	205.05	34%	112302241.2	84719804.3	254.99	25%
2019-20	4744078.3	3503741.0	144.64	26%	6741604.4	4693625.7	142.77	30%	137476761.3	101725085.2	152.03	26%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2020/21		UP TO Sale 45			2020/21		UP TO Sale 45		
	Sale 45	Sale 44	2020/21	2019/20	2018/19	Sale 45	Sale 44	2020/21	2019/20	2018/19
BELOW 100	0.00	0.00	0.14	3.98	3.20	0.00	0.00	1.00	4.05	0.85
BETWEEN 100.00-119.99	0.00	0.00	0.53	22.91	14.80	0.00	0.00	0.76	16.33	7.53
BETWEEN 120.00-139.99	0.06	0.04	0.93	24.66	27.38	0.13	0.10	0.96	24.48	20.23
BETWEEN 140.00-159.99	8.44	1.57	1.88	14.18	21.84	4.25	2.39	1.37	13.21	19.34
BETWEEN 160.00-179.99	41.18	26.02	5.73	10.99	14.29	35.86	16.35	4.11	10.18	13.55
BETWEEN 180.00-199.99	20.51	25.06	6.20	8.04	7.58	21.45	22.16	5.85	7.96	14.82
BETWEEN 200.00-219.99	12.17	17.74	9.09	6.74	5.36	15.24	25.79	8.77	8.53	13.69
BETWEEN 220.00-239.99	6.02	12.26	13.90	4.89	3.24	11.18	13.23	13.00	11.26	8.40
BETWEEN 240.00-259.99	5.12	7.04	16.11	1.93	1.15	7.96	11.83	17.25	3.72	1.23
BETWEEN 260.00-279.99	3.78	7.39	17.80	0.79	0.48	2.21	5.40	13.00	0.23	0.27
BETWEEN 280.00-299.99	1.59	1.68	9.42	0.37	0.25	0.84	1.78	8.59	0.04	0.07
300 AND ABOVE	1.14	1.20	18.27	0.54	0.44	0.89	0.97	25.34	0.00	0.02

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
47	54362	18619	72981	51332	17135	68467	3030	1484	4514
48	52521	18481	71002	52509	16482	68991	12	1999	2011
49	44012	15398	59410	50919	15198	66117	-6907	200	-6707
TOTAL	150895	52498	203393	154760	48815	203575	-3865	3683	-182



* Please note November 2020-21 Price is calculated on Sale 45 Only

GTAC BUYING (ALL TEAS) FOR THE Sale 45

	CTC LEAF			DUST			TOTAL							
	Sale 45													
OFFER	48,48,446.2			Kgs	OFFER	19,78,036.7			Kgs	OFFER	68,26,482.9			Kgs
SOLD	32,46,481.8			Kgs	SOLD	12,92,264.8			Kgs	SOLD	45,38,746.6			Kgs
SOLD %	67%				SOLD %	65%				SOLD %	66%			
ZONE	Kgs	AVG	%		Kgs	AVG	%		ZONE	Kgs	AVG	%		
TCPL	5,49,401.8	165.51	17%	TCPL	3,74,799.8	187.39	29%	TCPL	9,24,201.6	174.38	20%	20%		
HUL	5,77,875.3	197.10	18%	HUL	1,60,327.4	231.49	12%	HUL	7,38,202.7	204.57	16%	16%		
W.India	7,02,715.8	204.80	22%	W.India	1,72,364.7	202.45	13%	W.India	8,75,080.5	204.34	19%	19%		
WI.Pack	1,88,658.0	215.64	6%	WI.Pack	1,72,907.3	194.75	13%	WI.Pack	3,61,565.3	205.65	8%	8%		
N.India	3,83,887.1	180.11	12%	N.India	1,71,798.2	192.56	13%	N.India	5,55,685.3	183.96	12%	12%		
NI.Pack	3,58,627.0	192.95	11%	NI.Pack	28,132.8	176.96	2%	NI.Pack	3,86,759.8	191.79	9%	9%		
Packeteers	43,424.3	172.11	1%	Packeteers	16,328.5	180.04	1%	Packeteers	59,752.8	174.28	1%	1%		
C.India	81,997.1	178.85	3%	C.India	14,175.8	181.74	1%	C.India	96,172.9	179.28	2%	2%		
Exports	52,357.6	266.05	2%	Exports	46,456.1	192.30	4%	Exports	98,813.7	231.38	2%	2%		
Local	2,73,826.1	181.92	8%	Local	83,405.0	179.25	6%	Local	3,57,231.1	181.30	8%	8%		
S.India	23,886.9	242.24	1%	S.India	48,867.4	181.02	4%	S.India	72,754.3	201.12	2%	2%		
Others	9,824.8	178.10	0%	Others	2,701.8	174.72	0%	Others	12,526.6	177.37	0%	0%		
TOTAL	32,46,481.8	191.34		TOTAL	12,92,264.8	195.54		TOTAL	45,38,746.6	192.54				

ASSAM BATTING ORDER (GTAC+CTTA(Sale 44)) Sale 14 TO 45

* ABOVE 50,000 KGS

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
Halmari	3,20,561	395.44	4,09,664	299.75
DoomurDullung	2,57,063	386.51	3,34,068	272.61
Mokrung	3,62,496	376.82	3,50,667	266.57
HOOKHMOL	2,43,486	374.72	3,10,199	270.29
Hajua	2,41,038	371.82	2,36,241	237.30
Gatoonga	5,58,905	365.64	6,96,807	255.21
Duflating	2,54,682	353.65	4,90,953	257.67
GONESHBARICLONAL	53,364	351.17	1,12,014	214.13
Gelakey	76,964	349.83	95,691	245.98
KHOOMTAIE	1,25,092	349.36	1,04,661	220.14
Kotalgoorie	1,80,008	348.09	1,32,029	239.01
Dubba	1,15,025	347.06	7,827	127.77
Ligripookrie	2,13,559	346.42		
Mohokutie	1,50,703	345.83	1,05,940	235.11
Sotai	78,352	344.45	1,65,225	236.95
Salkathoni	4,10,463	343.70	5,61,270	219.80
Behubor	1,03,434	342.14		
Deha	2,14,824	340.96	2,20,530	240.91
Mackeypore	1,85,367	339.63	1,37,780	213.44
Namroop	4,56,521	338.68	2,55,404	206.25
MOKALBARICLONAL	1,10,689	336.87	1,65,072	211.90
UDAYAN	55,084	335.41	95,303	233.11
Banamalie	1,20,162	334.09	1,64,724	250.89
KOOMTAI(B)	9,13,902	333.27	12,27,729	225.13
Lukwah	5,80,848	332.60	6,87,199	242.15